

## Presenter Profile

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**Sheila Botting**  
**Principal & President, Americas Professional Services**  
**Consulting & Advisory**  
**Avison Young**

Sheila Botting joined Avison Young to lead the Americas Professional Services practice and is a member of Avison Young's Global Real Estate Executive. Through her executive real estate career, Sheila has led several multi-disciplinary real estate teams and assignments across the industry with owners, investors and corporate occupiers alike, earning the reputation as one of the "go to" commercial real estate advisors across the Americas. For Avison, her mandate is to accelerate growth across the Americas for our professional services platform including corporate real estate, consulting, project management, valuation and real estate & infrastructure advisory. The firm's recent integration of GVA in Europe provides a substantive platform from which to accelerate Americas growth and marketplace opportunity.

Prior to Avison Young, Sheila was Senior Partner & Canadian Real Estate Leader with Deloitte LLP, and President of Deloitte Real Estate Inc. Prior to Deloitte, Sheila was Executive Managing Director of Cushman & Wakefield, a leading full services professional firm, and a global partner. Sheila led the Canadian professional services operation including real estate valuation and advisory services for the industry's largest investors, owners and corporate occupiers. Cushman acquired Royal LePage Commercial Inc. in 2006 where Sheila also held executive positions with this Brookfield-owned enterprise.